OIL AND GAS WELL LIENS

CAPDOA EDUCATIONAL SEMINAR JUNE 17, 2014

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How harmful is an unpaid debt to the P&L?

Assume a business writes off a \$5,000 bad debt

It takes that business \$25,000 in revenue to offset that loss, assuming a 20% margin

It takes that business \$7,692.31 in revenue to offset that loss, assuming a 65% margin

Goals of seminar

- Help you spot potential problems
- II. Draft or refine protocols for your company
- III. Decide when to call a lawyer; what's at stake?

What is a lien?

Unpaid charge (encumbrance) on specific property

- Only applies to private property
- Provides advantages to creditors
- Lien claimants must strictly adhere to statutory requirements

Oklahoma Oil and Gas Well Liens

- Available to:
 - Operators (may also have a contractual lien)
 - Contractors
 - Subcontractors
 - Materialmen

who performed work, furnished machinery or supplies on a well or pipeline

Rights to lien may be waived, e.g. MSA

42 O.S. § 144 et. sec.

Examples

- Written contracts for the services of a geologist or petroleum engineer are lienable
- Rendering of title opinion does not constitute "services" that are lien-able
- One that "hauls with team equipment or appliances" is lien-able

What property does the lien attach to?

- Leasehold
- Materials, supplies and tools used in operating the well
- Proceeds
- Does not attach to royalty interest

When must the oil and gas well lien be filed?

 The lien must be filed within one hundred and eighty (180) days after the date that material or supplies were last furnished or labor last performed

42 O.S. § 146

See also In re Cornerstone E&P Company, L.P., 436 B.R. 830

What information is included on the lien statement?

- A statement setting forth the amount claimed and identifying the material or labor supplied
- The name of the owner or owners of the property interest against which the lien is claimed
- The name of the contractor
- The name of the lien claimant
- The description of the property subject to the lien
- A verification of the lien by affidavit

How is the lien enforced?

- Debtors can bond around the lien
- Lien needs to be foreclosed on within one year of the filing of the lien statement
- Among co-lien claimants, those with greatest debt typically take the lead in foreclosure action
- Lien often cleared with the sale of well(s)

Effectiveness of Lien Against Purchaser

- Lien may extend to proceeds of oil or gas produced from lease if:
- Properly filed lien statement delivered to purchaser by <u>registered or certified mail</u>

42 O.S. 144.1

Who has priority?

- Lien claimants stand in equal status to each other
- Oil and gas Lien vs. A Mortgage Lien:
 - Determined from the date of first labor or the material is furnished to lease.
- Oil and gas Lien vs. Factoring Agent

Fixing mistakes on Liens & Extensions of time

- Generally, a lien statement may be amended except for the amount claimed. However, if the time for filing the lien had expired, you are unable to add omitted parties.
- In short, you cannot get extensions of time. There are still other remedies available, such as a breach of contract or an unjust enrichment claim.
- If a lien is fatally flawed, consider releasing that lien and resubmitting corrected statement

Why is a Lien so effective?

- Suspension of Production Payments
- Constraints on Borrowing
- Breach of Trust 42 O.S. § 144.2
- Attorneys' Fees to prevailing party

What steps does an attorney take when filing lien?

- Review the contract (MSA)
- Identify the well name and location
- Compute filing period (review work orders rather than invoices)
- Check Oklahoma Secretary of State
 - Ensure that client is in good standing
 - Determine debtor's status
- Check debtor's court records (state, federal and bankruptcy)
- Check and double check the claimed amount
- Determine whether there is a counterclaim (do we have clean hands?)
- Determine whether any other liens filed against leasehold
- Determine production volume for oil and gas
- Determine purchasers for oil and gas
- Make a courtesy call to debtor
- Send a pre-lien notice
- File lien
- Ensure that lien is received by debtor
- Provide notice of lien to oil and gas purchasers
- Ensure that debtor receives notice of suspended funds

Texas Mineral Lien

- Not later than six months after the day the indebtedness accrues, the lien must be filed
- A mineral subcontractor must serve a pre-lien notice not later than the 10th day before the lien is filed
- Lien does not extend to proceeds

V.T.C.A., Property Code § 56.021

North Dakota Well or Pipeline Construction Lien

- The lien statement must be filed within six months after the date on which the claimant's labor was last performed or material or services were last furnished
- Lien extends to proceeds

NDCC, 35-24-11

Observations

- Debtors are delaying payments
- On existing loans, Lenders are asking for additional collateral
- Its foreseeable that debtors may negotiate debt with creditors
- Lien rights may be assigned
- Weak competitors will be washed out
- Look for sole source opportunities
- Offerings are being improved
- Great fortunes are made in these times!

Conclusion

- Contact me if you have questions
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 - My website has a white paper on the topic